

## **Customer Relationship Summary - August 15, 2023**

#### Introduction

Artemis Financial Advisors is registered with the Securities and Exchange Commission (SEC) as an investment advisor. Brokerage and investment advisory services and fees differ, and we believe it is important for you to understand these differences. Free and simple tools are available to research firms and financial professionals at Investor.gov/CRS, which also provides educational materials about broker-dealers, investor advisors, and investing.

## What financial planning and investment services do you provide?

We are a registered investment advisor that offers comprehensive financial planning and ongoing investment management services for individuals, families, and small endowments.

Our financial planning and divorce consulting services do not require you to open an investment account with us. Our service begins with a detailed review of your financial situation, financial goals and retirement plans. Working closely with you, we then develop a strategy to achieve those objectives. Our process is highly tailored to meet your specific needs, which may include cash flow analysis, investment strategy development, tax planning, education planning, retirement planning, insurance analysis and estate planning. Our divorce consulting service may also include financial affidavit development, analysis of varying divorce settlement proposals, and documentation of marital standard of living.

Our investment management service typically leads with financial planning as described above. Once we understand your goals, time horizon, risk tolerance and requirements of the financial plan, we will recommend one or more investment strategies that meet your requirements.

We manage accounts on a discretionary basis. This means that after you and Artemis agree on an appropriate investment strategy, we are allowed to buy and sell investments in your account without asking you in advance. Importantly, however, the firm's discretionary authority is bounded by a written investment policy statement developed for you and signed by you. In this same document, Artemis will explicitly note any limitations you choose to place on the firm's discretionary authority.

#### What fees will I pay?

We charge a project-based fee for our stand-alone financial planning services. Fees vary based on the complexity and scope of work of the engagement but generally range from \$5,000-\$10,000 for the average retirement plan. We also have a more focused financial planning service for younger individuals and couples who have discrete planning needs, with fees ranging from \$3,000-\$5,000. We will on occasion charge an hourly fee in lieu of a project fee, particularly for our divorce financial planning services.

If you are choosing to be an investment management client, we charge an ongoing quarterly fee based on the value of the assets in your account. Our annual fee ranges from 1.0% to 0.5% depending on the size of the account. We do not charge a fee for advising on 529 accounts, current employer 401(k) and 403(b) accounts, or donor-advised fund accounts unless we are directly managing the accounts. Importantly, our asset management fee is inclusive of all initial and ongoing planning work.



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In addition to our fees, you will incur fees and costs related to the investments in your account, such as, transaction costs, wire transfer and electronic fund fees, and management fees of mutual and exchange-traded funds. Fidelity is our primary 3<sup>rd</sup> party custodian that holds all Artemis client assets. On occasion, we will also custody assets at TIAA-CREF. Artemis does not share in any portion of the brokerage / transaction fees charged by our custodians.

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

Additional information about our fees can be found in Item 5 of our Firm Brochure (Form ADV, Part 2A), which is available at <a href="https://adviserinfo.sec.gov/firm/brochure/146203">https://adviserinfo.sec.gov/firm/brochure/146203</a>.

# What are your legal obligations to me when acting as my investment advisor and what conflicts of interest do you have?

When we act as your investment advisor, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should ask us about these conflicts because they can affect the investment advice we provide you.

## How do your financial professionals make money?

Our financial professionals are paid a base salary and annual bonus. Those who have an equity stake in the firm also receive profit distributions.

#### Do you or your financial professionals have any legal or disciplinary history?

No, neither our firm nor our financial professionals have any legal or disciplinary history to disclose.

## **Additional Information**

You can find additional information about our firm's investment advisory services on the SEC's website at <a href="https://adviserinfo.sec.gov">https://adviserinfo.sec.gov</a> by searching CRD No. 146203. You may also contact our firm at 617-542-2420. Questions to ask us:

- Given my financial situation, should I choose an investment advisory service? Why or why not?
- How will you choose investments to recommend to me?
- What is your relevant experience, including your licenses, education and other qualifications? What do those qualifications mean?
- Help me understand how these fees and costs may affect my investments? If I give you \$1.0M to invest, how much will go to fees and costs and how much will be invested for me?
- How might your conflicts of interest affect me, and how will you address them?
- As a financial professional, do you have any disciplinary history? For what type of conduct?
- Who will be my primary contact person? Is he or she a representative of an investment advisor or a broker-dealer?
- Who can I talk to if I have concerns about how this person is treating me?